

Managed Print Solutions

OVERVIEW

Few businesses today realize just how much money and time they're investing in printing and imaging costs. But the waste and headache of a poorly designed and managed printing environment shouldn't be dismissed as the cost of doing business. Typically, an organization will spend up to 3% of its annual revenue on print operational costs. Clients that have partnered with Microserve have saved anywhere from 25% to 50% on print operational costs. What could this translate to in your organization?

Whether your business is a mid-market company with hundreds of devices or a large enterprise organization with thousands of devices in multiple locations, a Managed Print Solution is essential to keeping pace with growing demand for output in an environment where document management technology — and its convergence — is becoming increasingly complex.

Consider that the average IT department will spend 30% to 40% of its time handling print-related issues. Our Managed Print Solution staff take over this role and completely eliminate this need, enabling your IT department to prioritize other tasks.

Organizations often have inefficiencies in their print fleets. We offer advice by recognizing these inefficiencies, recommending new technology that organizations are perhaps not familiar with or are unaware existed and identifying redundant outdated technology. We can help organizations upgrade to print technology that is less expensive to operate, sometimes costing half the amount of an older machine.

BENEFITS

- » Reduce the burden of print fleet management
- » Reduce operating costs
- » Reduce overall printing and imaging costs by 35% or more
- » Minimize valuable IT resources dedicated to supporting print and imaging services
- » Improve productivity with end user up-time exceeding 98%
- » • Receive detailed reports that record the individual print device usage for each printer, copier or Multi Functional Printer (MFP) in your fleet

Western Canada's Choice For IT Solutions

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1.800.661.7783

www.microserve.ca



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THE MICROSERVE APPROACH

Consultative

At Microserve we believe all complex technology solutions should start with a consultative approach to defining your current print management infrastructure before we develop a unique installation that meets the needs of your business.

Customizable & Scalable

Microserve's Managed Print Solution is both customizable and scalable to the dynamic needs of all sizes of businesses, and includes the latest in technology components from leading vendors like Hewlett Packard.

Transparent Billing

Microserve offers a true utility billing program called Cost-Per-Copy where you are only charged for the pages you print — and we don't charge blocking fees.

The Microserve Advantage

A Microserve Managed Print Strategy gives you access to our image print consultants, experts who advise you on technology changes and recommended updates, as well as providing you with a quarterly print fleet review. This allows you to gain control over printing and imaging costs, improve your return on IT investments, minimize support and administration costs, maximize network and device uptime, and simplify remote management — all at a lower cost per page.

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